

# JT Corporate Profile

## JT Corporate Information

<p><b>Corporate Name</b> Japan Tobacco Inc.</p> <p><b>Communication Name</b> JT</p> <p><b>Business area</b> In addition to tobacco products, emphasis is placed on pharmaceuticals and foods to enhance the corporate value, with the aim of becoming a "company committed to global growth that provides consumers diversified value uniquely available from JT."</p> <p><b>Established</b> April 1, 1985</p> <p><b>Capital</b> 100 billion yen</p> <p><b>Headquarters</b> 2-1, Toranomom 2-chome, Minato-ku, Tokyo 105-8422, JAPAN</p> <p><b>Number of Business Sites</b> Area Sales Headquarters 25 Manufacturing Factories 13 Regional Leaf Tobacco Headquarters 6 Laboratories 3</p>	<p><b>Major Subsidiaries and Affiliates</b></p> <p>■ <b>Domestic Tobacco Business</b> TS Network Co., Ltd., JT Logistics Co., Ltd., Japan Filter Technology Co., Ltd., Fuji Flavor Co., Ltd., JT Engineering Inc.</p> <p>■ <b>International Tobacco Business</b> JT International S.A., JTI-Macdonald Corp., LLC Petro, JT International Germany GmbH, JTI Tütün Urunleri Sanayi A.S., Gallaher Ltd., Austria Tabak GmbH, Liggett-Ducat CJSC</p> <p>■ <b>Pharmaceutical Business</b> Torii Pharmaceutical Co., Ltd., JT Pharma Alliance Co., Ltd., Akros Pharma Inc.</p> <p>■ <b>Food Business</b> JT Beverage Inc., Japan Beverage Inc., Katokichi Co., Ltd.</p> <p style="text-align: right;">As of March 31, 2009</p>
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## Business Overview

### Domestic Tobacco Business

The tobacco business is the core of JT Group operations. Its long-established, wide-ranging expertise in manufacturing, sales and research of tobacco products is among the best in the world. In addition to the line of products that meet the diversified needs of customers, the JT Group continues to develop and commercialize a variety of new products in a timely manner. With the sales force that outdistances those of competitors, moreover, it holds about two-thirds of the Japanese market, which is ranked fourth in the world.

### International Tobacco Business

The JT Group, which sells more tobacco products abroad than at home, is growing steadily as a global cigarette manufacturer. In addition to global brands such as Winston, Camel and Mild Seven, Benson & Hedges, Silk Cut, LD, Sobranie and Glamour joined the JT Group's world brands, following the acquisition of Gallaher Group plc. These brands together serve as a growth engine, helping the JT Group extend its reach worldwide.

### Pharmaceutical Business

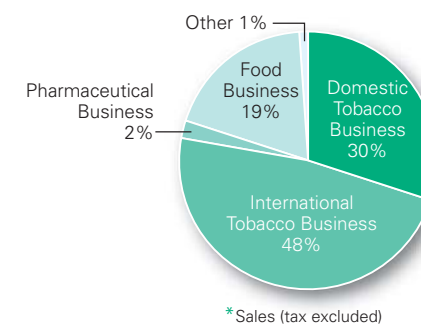
The pharmaceutical business is creating a unique, world-class, R&D-oriented business, while striving to increase its presence in the global marketplace through the development of original drugs. The JT Group is funneling its resources into the pharmaceutical business to develop it into "the core of JT Group future operations." The objective is to develop drugs that will benefit patients around the world and to put them on the market as early as possible so that patients and medical professionals may think that they could not have made it without JT's drugs.

### Food Business

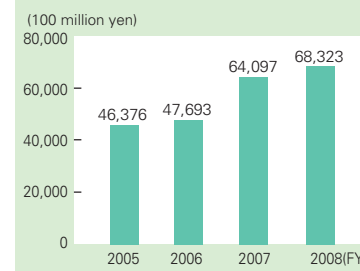
The food business is committed to providing customers with delicious and safe food based on a philosophy that can be best described as "to have what we produce eaten by our beloved ones." With focus on beverages, processed foods and seasonings, the JT Group continues to ensure the highest level of food safety control, while strengthening the business foundation to pave the way for future growth.

## Financial Information

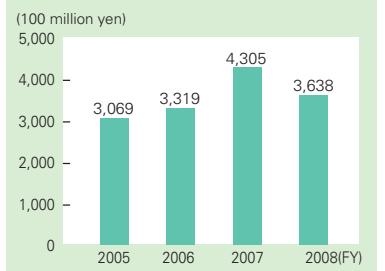
### Sales Breakdown



### Trends in Sales (on a consolidated basis)

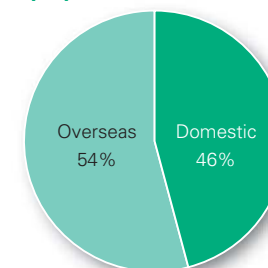


### Operating income (consolidated bases)



## Number of Employees

### Percentages of domestic and overseas employees



### Trends in Number of Employees (on a consolidated basis)

