



# JT Corporate Profile

## JT Corporate Information

<b>Corporate Name</b>	JAPAN TOBACCO INC.
<b>Communication Name</b>	JT
<b>Business Area</b>	In addition to tobacco products, emphasis is placed on pharmaceuticals and foods to enhance the corporate value, with the aim of becoming a "company committed to global growth that provides consumers diversified value uniquely available from JT."
<b>Established</b>	April 1, 1985
<b>Capital</b>	100 billion yen
<b>Headquarters</b>	2-1, Toranomon 2-chome, Minato-ku, Tokyo 105-8422, JAPAN
<b>Number of Establishments</b>	Area Sales Headquarters /25 Factories /13 Regional Leaf Tobacco Headquarters /6 Laboratories /3
<b>Major Subsidiaries and Affiliates</b>	<ul style="list-style-type: none"> <li><b>Domestic Tobacco Business</b> TS Network Co., Ltd., JT Logistics Co., Ltd., Japan Filter Technology, Ltd., Fuji Flavor Co., Ltd., JT Engineering Inc.</li> <li><b>International Tobacco Business</b> JT International S.A., JTI-Macdonald Corp., LLC Petro, JT International Germany GmbH, JTI Tütün Urunleri Sanayi A.S., Gallaher Ltd., Austria Tabak GmbH, Liggett-Ducat CJSC</li> <li><b>Pharmaceutical Business</b> Torii Pharmaceutical Co., Ltd., JT Pharma Alliance Co., Ltd., Akros Pharma Inc.</li> <li><b>Food Business</b> JT Beverage Inc., Japan Beverage Inc., TableMark Co., Ltd.</li> </ul>



## Business Overview

### Domestic Tobacco Business

The tobacco business is the core of JT Group operations. Its long-established, wide-ranging expertise in manufacturing, sales and research of tobacco products is among the best in the world. In addition to the line of products that meet the diversified needs of consumers, the JT Group continues to develop and commercialize a variety of new products in a timely manner. With the sales force that outdistances those of competitors, moreover, it holds about two-thirds of the Japanese market, which is ranked fourth in the world.

### Pharmaceutical Business

In the pharmaceutical business, JT will continue to build world-class, unique R&D capabilities and reinforce its market presence through innovative drugs by devoting efforts to increasing and advancing compounds in a late phase of clinical trial and enhancing the R&D pipeline, so that it can pursue a high-value added business based on the development of world-class innovative drugs. The objective is to develop drugs that will benefit patients around the world and to put them on the market as early as possible so that we may deserve the respect and appreciation of patients and medical staff around the world.

### International Tobacco Business

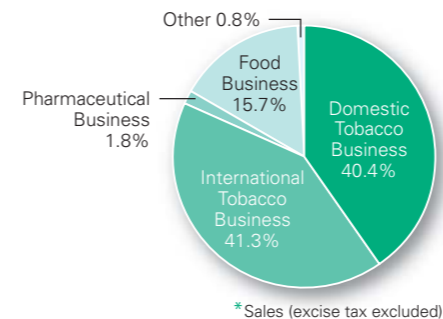
The JT Group, which sells more tobacco products abroad than at home, is growing steadily as a global tobacco company. It is extending its reach worldwide, positioning Winston, Camel, Mild Seven, Benson & Hedges, Silk Cut, LD, Sobranie and Glamour as Global Flagship Brands.

### Food Business

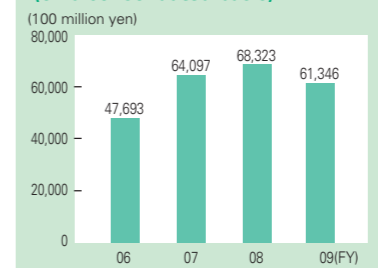
The food business focuses on three business areas: beverage business led by the vending machine operator Japan Beverage Inc. (with "Roots" as the core brand), processed food and seasoning business both led by TableMark Co., Ltd., which is striving to gain consumers' favor, with efforts underway to practice the highest level of safety control. It is committed to developing tasty and safe products for consumers based on the philosophy to "provide products that your loved ones want to eat."

## Financial Information

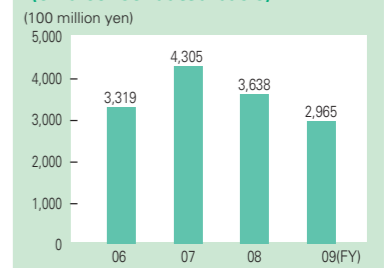
### Sales Breakdown



### Trends in Sales (excise tax included) (on a consolidated basis)

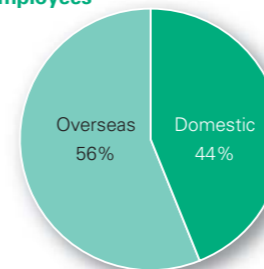


### Operating Income (on a consolidated basis)



## Number of Employees

### Percentages of Domestic and Overseas Employees



### Trends in Number of Employees (on a consolidated basis)

