



JT Corporate Profile

JT Corporate Information

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| Corporate Name | JAPAN TOBACCO INC. |
| Communication Name | JT |
| Business Area | In addition to tobacco products, emphasis is placed on pharmaceuticals and foods to enhance the corporate value, with the aim of becoming a "company committed to global growth that provides consumers diversified value uniquely available from JT." |
| Established | April 1, 1985 |
| Capital | 100 billion yen |
| Headquarters | 2-1, Toranomom 2-chome, Minato-ku, Tokyo 105-8422, JAPAN |
| Number of Establishments | Area Sales Headquarters / 25 Factories / 11 Regional Leaf Tobacco Headquarters / 2 Laboratories / 3 |
| Major Subsidiaries and Affiliates | <ul style="list-style-type: none"> ■ Domestic Tobacco Business TS Network Co., Ltd., JT Logistics Co., Ltd., Japan Filter Technology, Ltd., Fuji Flavor Co., Ltd., JT Engineering Inc. ■ International Tobacco Business JT International S.A., JTI-Macdonald Corp., LLC Petro, JT International Germany GmbH, JTI Tütün Urunleri Sanayi A.S., Gallaher Ltd., Austria Tabak GmbH, Liggett-Ducat CJSC ■ Pharmaceutical Business Torii Pharmaceutical Co., Ltd., JT Pharma Alliance Co., Ltd., Akros Pharma Inc. ■ Food Business JT Beverage Inc., Japan Beverage Holdings Inc., TableMark Co., Ltd. |

As of March 31, 2011



Business Overview

[Domestic Tobacco Business]

The tobacco business is the core of JT Group operations. Its long-established, wide-ranging expertise in manufacturing, sales and research of tobacco products is among the best in the world. With a wide range of products that meet the diversified needs of consumers, such as the Mild Seven, Seven Stars, and Pianissimo series, the JT Group far outperforms competitors in its sales force, holding about two-thirds of the Japanese market, which is ranked fourth in the world.

[International Tobacco Business]

The JT Group, which sells more tobacco products abroad than at home, is growing steadily as a global tobacco company. It is extending its reach worldwide, positioning Winston, Camel, Mild Seven, Benson & Hedges, Silk Cut, LD, Sobranie, and Glamour as Global Flagship Brands, with Japan Tobacco International SA (headquartered in Geneva) controlling the group's operations in about 120 countries worldwide.

[Pharmaceutical Business]

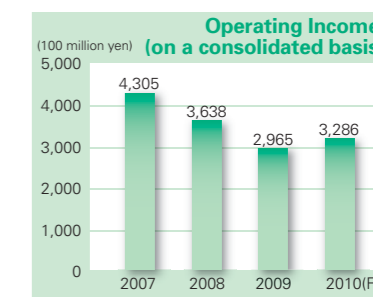
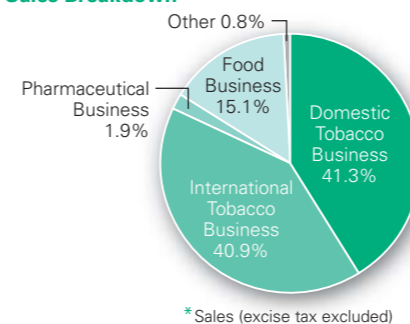
The Central Pharmaceutical Research Institute is the JT Group's R&D unit, with Torii Pharmaceutical Co., Ltd. manufacturing and distributing the group's drugs. While expanding the line of late-stage compounds and enhancing its R&D pipeline, the JT Group will continue to increase its presence in the global marketplace by creating a unique, international R&D-oriented business and to expand high value-added operations by developing world-class drugs.

[Food Business]

The JT Group's food business deals with beverages, processed foods, and seasonings, while ensuring the highest level of safety standards. As for beverages, the focus is on enhancing the value of the core brand "Roots" and expanding the sales network of the Japan Beverage Group, which operates vending machines, thereby strengthening the business foundation. Meanwhile, processed foods, manufactured primarily by TableMark Co., Ltd. include staples such as frozen noodles, frozen and packed cooked rice, frozen bread and seasonings such as yeast products.

Financial Information

Sales Breakdown



Number of Employees

Percentages of Domestic and Overseas Employees

