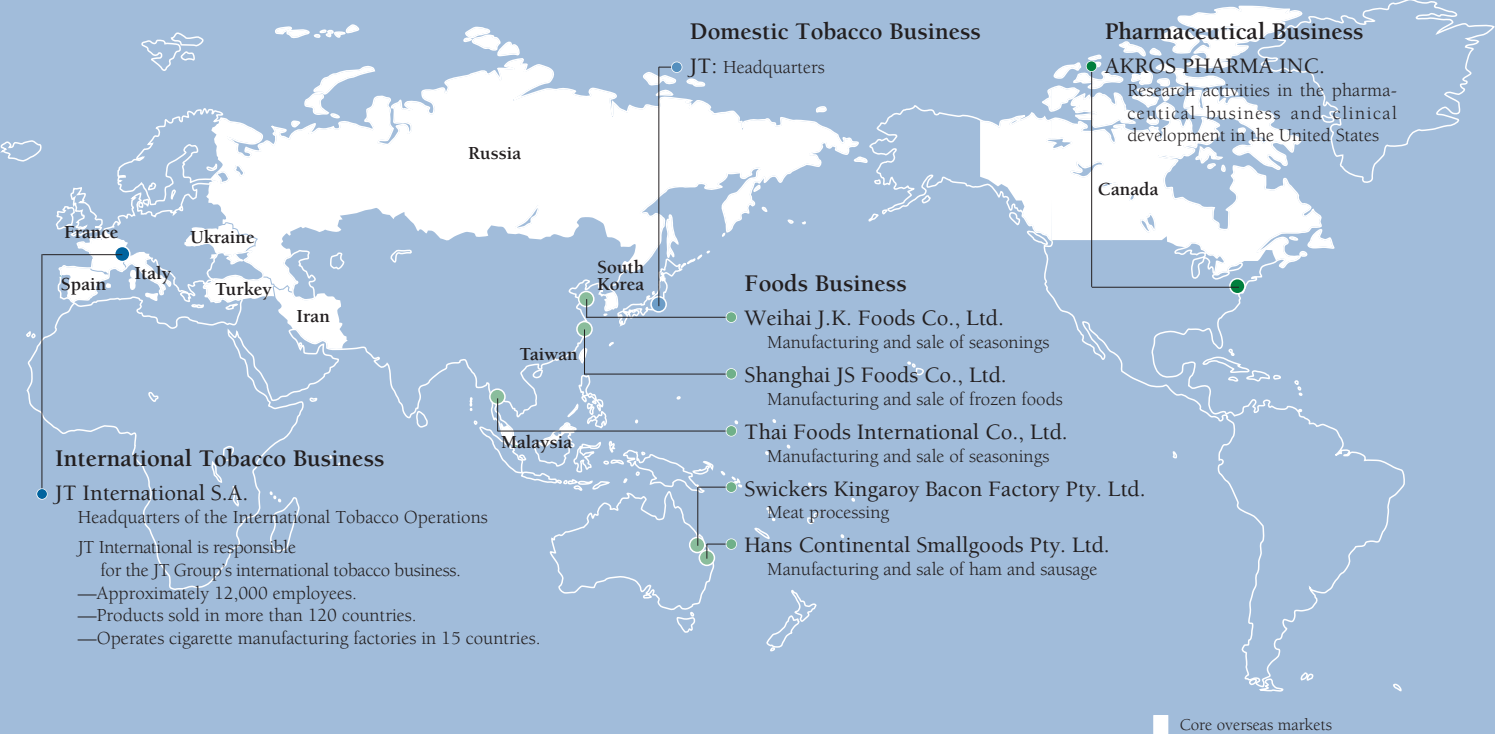


Japan Tobacco Inc. (JT) and its 31,500 employees are striving to become a “global growth company that develops diversified, value-creating businesses.” JT is the world’s third-largest tobacco company. Our domestic tobacco business continues to maintain a significant competitive position in the Japanese market, and the international tobacco business is delivering remarkable performance as the driver of profit growth for the JT Group. As future pillar businesses, the pharmaceutical business pursued strategic licensing to world-leading pharmaceutical companies, and the foods business continued to expand profit levels steadily.

# JT at a Glance



### Top 5 Brands by Sales Volume Worldwide

(Year ended December 31, 2005)

		(Billions of cigarettes)
Brand	Brand Owner	Total World Annual Sales Volume
1. Marlboro	Philip Morris	472.7
2. Mild Seven	JT	111.7
3. L&M	Philip Morris	106.2
4. Winston	Total*	91.3
	JT	77.1
	Reynolds American	14.2
5. Camel	Total*	59.0
	JT	35.7
	Reynolds American	23.3

Source: The Maxwell Report "Top World Cigarette Market Leaders"

\*Sales volume within the United States and that outside the United States belong to Reynolds American and JT, respectively

### Top 10 Cigarette Products in Japan, by Market Share

(Year ended March 31, 2006)

Product	Manufacturer	Share (%)
1 MILD SEVEN SUPER LIGHTS	JT	7.7
2 MILD SEVEN LIGHTS	JT	7.3
3 MILD SEVEN	JT	6.0
4 SEVEN STARS	JT	5.4
5 MILD SEVEN EXTRA LIGHTS	JT	3.5
6 MARLBORO LIGHTS MENTHOL BOX	PM	3.4
7 CASTER MILD	JT	2.9
8 MILD SEVEN ONE 100's BOX	JT	2.5
9 CABIN MILD BOX	JT	1.9
10 LARK MILDS KS BOX	PM	1.9

Note: PM=Philip Morris

Source: Tobacco Institute of Japan

