

Investor Presentation in September 2014:  
*Presentation materials*





Continuously building strong brands and product portfolio

Global Flagship Brands

Other Tobacco Products

Emerging Products

JTG volume evaluation (Bn)



# Shareholder Information

(As of December 31, 2014)

## Common Stock

Note: A 200 for 1 stock split was completed on July 1, 2012.

Authorized:	8,000,000,000
Issued:	2,000,000,000
Number of shareholders:	147,546

## Administration of the Registry of Shareholders

The Mitsubishi UFJ Trust and Banking Corporation  
4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo.

## Stock Exchange Listings

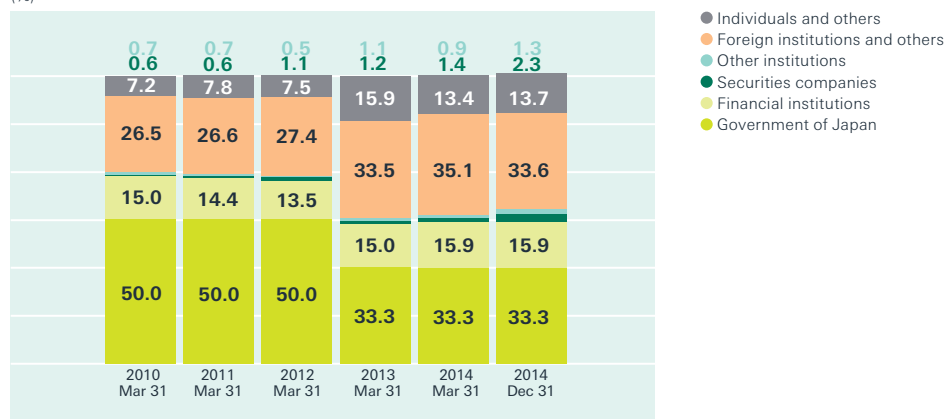
First Sections of Tokyo Stock Exchange.

## Principal Shareholders

Name	Shares held
The Minister of Finance	666,930,000
The Master Trust Bank of Japan, Ltd. (Trust Account)	48,016,600
Japan Trustee Services Bank, Ltd. (Trust Account)	44,042,200
JPMorgan Chase Bank 380055 (Standing proxy: Mizuho Bank, Ltd., Settlement Sales Department)	40,614,441
State Street Bank and Trust Company (Standing proxy: The Hongkong and Shanghai Banking Corporation Limited, Tokyo Branch)	37,725,319
State Street Bank and Trust Company 505223 (Standing proxy: Mizuho Bank, Ltd., Settlement Sales Department)	37,079,564
Trust & Custody Services Bank, Ltd. as trustee for Mizuho Bank, Ltd. Retirement Benefit Trust Account re-entrusted by Mizuho Trust and Banking Co., Ltd.	33,800,000
State Street Bank and Trust Company (Standing proxy: Mizuho Bank, Ltd., Settlement Sales Department)	33,575,126
HSBC Bank plc A/C The Children's Investment Master Fund (Standing proxy: The Hongkong and Shanghai Banking Corporation Limited, Tokyo Branch)	28,362,300
JPMorgan Chase Bank 385632 (Standing proxy: Mizuho Bank, Ltd., Settlement Sales Department)	16,560,688

## Composition of Shareholders

(%)



## Offering JT Shares by Government

### 1st Offering

Method	Offering by Bids	Offering by non-Bids
Offer Price (Pricing Date)	Bid Price: From ¥1,362,000 to ¥2,110,000 Weighted Average Price: ¥1,438,000 (August 29, 1994)	¥1,438,000 (August 31, 1994)
Number of Offering shares	229,920 shares	164,356 shares
Offering Term	From August 15 to 18, 1994	From September 2 to 8, 1994

#### Note:

The Listing date  
October 27, 1994: First Sections of Tokyo Stock Exchange.

### 2nd and 3rd, 4th Offering

	2nd Offering	3rd Offering	4th Offering
Method	Offering by Book-Building formula	Offering by Book-Building formula	Offering by Book-Building formula
Offer Price (Pricing Date)	Bid Price: ¥815,000 (June 17, 1996)	¥843,000 (June 7, 2004)	¥2,949 (March 11, 2013)
Number of Offering shares	Japan: 237,390 shares, International: 35,000 shares (Total: 272,390 shares)	Japan: 198,334 shares, International: 91,000 shares (Total: 289,334 shares)	Japan: 145,625,500 shares, International: 107,636,300 shares (Total: 253,261,800 shares)
Offering Term	From June 18 to 19, 1996	From June 8 to 10, 2004	From March 12 to 13, 2013

### Stock Price Chart



#### Note:

Due to a 5-for-1 stock split on April 1, 2006, and a 200 for 1 stock split on July 1, 2012, stock prices reflect post-split levels.