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FOR IMMEDIATE RELEASE

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Japanese Domestic Cigarette Sales Results for September 2017 (Preliminary Report)

Japan Tobacco Inc. (JT) (TSE: 2914) announced today a preliminary report of the Company's Japanese domestic cigarette sales results for September 2017.

2017 2016 January – January – September September September September **JT** Cigarette Sales 7.5 (-13.6%) 70.3 8.7 79.7 Volume (-5.4%) (-1.9%) (-11.8%) (Billions of cigarettes) Japanese Domestic 45.0 (-13.2%) 418.6 466.7 51.8 **Cigarette Revenue** (-0.8%) (1.3%) (-10.3%) (Billions of Yen)

(): net change in comparison to the same period in the previous year

* JT's market shares were as follows:

- 60.7% for September 2017
- 61.0% for January- September 2017
- 61.1% for January- December 2016

The above figures are preliminarily reported on a management basis. An announcement of the consolidated financial results is scheduled on November 1, 2017. The announcement includes the Japanese Domestic Tobacco Business performance for January – September FY2017.

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Japan Tobacco Inc. is a leading international tobacco company. Its products are sold in over 120 countries and its globally recognized brands include Winston, Camel, Mevius, LD and Natural American Spirit. With diversified operations, JT is also actively present in pharmaceuticals and processed foods. The company's revenue was ¥2.143 trillion (US\$19,703 million(*)) in the fiscal year ended December 31, 2016.

*Translated at the rate of ¥108.78 per \$1

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