

JAPAN TOBACCO INC. 2-1, Toranomon 2-chome, Minato-ku Tokyo 105-8422 JAPAN Phone:03-3582-3111

FOR IMMEDIATE RELEASE

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Japanese Domestic Cigarette Sales Results for October 2017 (Preliminary Report)

Japan Tobacco Inc. (JT) (TSE: 2914) announced today a preliminary report of the Company's Japanese domestic cigarette sales results for October 2017.

2017 2016 January -January – October October October October **JT Cigarette Sales** 88.3 (-2.6%) 7.5 (-12.5%) 77.9 8.6 Volume (-8.9%) (-11.9%) (Billions of cigarettes) Japanese Domestic 50.9 (-4.7%) 517.6 (0.7%) 463.2 44.6 **Cigarette Revenue** (-12.4%) (-10.5%) (Billions of Yen)

(): net change in comparison to the same period in the previous year

* JT's market shares were as follows:

- 62.1% for October 2017
- 61.1% for January- October 2017
- 61.1% for January- December 2016

The above figures are preliminarily reported on a management basis.

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Japan Tobacco Inc. is a leading international tobacco company. Its products are sold in over 120 countries and its globally recognized brands include Winston, Camel, Mevius, LD and Natural American Spirit. With diversified operations, JT is also actively present in pharmaceuticals and processed foods. The company's revenue was ¥2.143 trillion (US\$19,703 million(*)) in the fiscal year ended December 31, 2016.

*Translated at the rate of ¥108.78 per \$1

Contacts: Masahito Shirasu, General Manager Kana Miyauchi, Associate Manager Media and Investor Relations Division Japan Tobacco Inc. Tokyo: +81-3-5572-4292 E-mail: jt.media.relations@jt.com (figures are rounded off)