

FOR IMMEDIATE RELEASE

Tokyo, December 14, 2018

Japanese Domestic Cigarette Sales Results for November 2018 (Preliminary Report)

Japan Tobacco Inc. (JT) (TSE: 2914) announced today a preliminary report of the Company's Japanese domestic cigarette sales results for November 2018.

(figures are rounded off)

	2017		2018	
	Nov	Jan – Nov	Nov	Jan – Nov
JT Cigarette Sales Volume* (Billions of cigarettes)	7.0 (-15.0%)	84.9 (-12.1%)	6.1 (-12.8%)	75.2 (-11.4%)
Japanese Domestic Cigarette Revenue (Billions of Yen)	42.0 (-14.7%)	505.2 (-10.9%)	39.2 (-6.7%)	453.0 (-10.3%)

(): net change in comparison to the same period in the previous year

- 61.8% for November 2018
- 61.8% for January November 2018
- 61.3% for January- December 2017

The above figures are preliminarily reported on a management basis.

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Japan Tobacco Inc. is a leading international tobacco company with operations in more than 130 countries. With close to 60,000 employees, it manufactures and sells some of the world's best-known brands including Winston, Camel, MEVIUS and LD. The JT Group is committed to investing in Reduced-Risk Products (RRP) and currently markets Ploom TECH, its tobacco vapor product, and various e-cigarette products under the Logic brand. The Group is also present in the pharmaceutical and processed food businesses. For more information, visit https://www.jt.com/.

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^{*} JT's market shares were as follows: