

## FOR IMMEDIATE RELEASE

Tokyo, January 22, 2020

## Japanese Domestic Cigarette Sales Results for December 2019 (Preliminary Report)

Japan Tobacco Inc. (JT) (TSE: 2914) announced today a preliminary report of the Company's Japanese domestic cigarette sales results for December 2019.

(Figures are rounded off)

	2018		2019	
	Dec.	Jan. – Dec.	Dec.	Jan. – Dec.
JT Cigarette Sales Volume (Billions of cigarettes)	6.8 (-15.1%)	82.0 (-11.7%)	6.5 (-4.8%)	75.5 (-7.9%)
Japanese Domestic Cigarette Revenue (Billions of Yen)	43.7 (-8.4%)	496.7 (-10.2%)	41.3 (-5.5%)	485.0 (-2.4%)

(): net change in comparison to the same period in the previous year

- 60.2% for December 2019
- 60.4% for January December 2019 (61.4% for January- December 2018)

The above figures are preliminarily reported on a management basis.

An announcement of the consolidated financial results is scheduled on February 6, 2020. The announcement includes the Japanese Domestic Tobacco Business performance for January – December FY2019.

Lastly, JT will terminate its monthly disclosure of the Company's Japanese domestic cigarette sales results, due to the fluctuation caused by new product releases and amendments of product retail prices does not reflect the market trends. The company will disclose the results quarterly from FY2020 onwards.

###

Japan Tobacco Inc. is a leading international tobacco company with operations in more than 130 countries. With over 63,000 employees, it manufactures and sells some of the world's best-known brands including Winston, Camel, MEVIUS and LD. The JT Group is committed to investing in Reduced-Risk Products (RRP) and currently markets its tobacco vapor products under the Ploom brand and various e-cigarette products under the Logic brand. The Group is also present in the pharmaceutical and processed food businesses. For more information, visit <a href="https://www.jt.com/">https://www.jt.com/</a>.

Contacts: Dinesh Babu Thotakura, General Manager

Jo Oshiana Ogawa, Associate Manager Media and Investor Relations Division

Japan Tobacco Inc. Tokyo: +81-3-5572-4292

E-mail: jt.media.relations@jt.com

<sup>\*1:</sup> JT's cigarette market share is:

<sup>\*2:</sup> JT Cigarette Sales Volume, Japanese Domestic Cigarette Revenue and JT's cigarette market share include the estimated volume of Little Cigars and so the previous year's results are restated accordingly.